

GRETCHEN WHITMER
GOVERNOR

## DEPARTMENT OF INSURANCE AND FINANCIAL SERVICES LANSING

ANITA G. FOX DIRECTOR

February 2, 2023

Martha Levandowski, Administrative Director CPAN 216 N. Chestnut St. Lansing, MI 48933

Dear Ms. Levandowski:

I received your January 26, 2023 letter, and take this opportunity to respond to the concerns you raised regarding the number of new auto insurance companies and affiliates selling auto insurance products. The Department of Insurance and Financial Services (DIFS) has, and will continue to, serve as a resource for policymakers and is committed to ensuring that Michiganders have access to accurate information regarding the impacts of the new law in our state.

DIFS began publishing the "New Auto Insurance Companies/Programs in Michigan" list to provide complete information about the impact of the 2019 reforms on the auto insurance market in Michigan. In the interest of completeness and transparency, the list has included an explanation of steps insurers must complete before they can sell auto insurance policies and indicates which companies were previously authorized and submitted new filings for new products under PA 21 and 22 of 2019.

For your reference, please see the updated list (attached), which includes notations that were added in December 2022 to specify which companies had rates and forms approved by DIFS. As of January 23, 2023, 61 new companies and affiliates received authorization to enter Michigan's auto insurance market and 14 of those had approved rates and forms, with 12 of those offering personal auto insurance. We have consistently communicated that information accurately, both verbally and as noted above, in writing, and we will continue to do so.

Sincerely,

Anita G. Fox Director

Attachment: New Auto Insurance Companies/Programs in Michigan - 01/23/23



GOVERNOR

## STATE OF MICHIGAN GRETCHEN WHITMER DEPARTMENT OF INSURANCE AND FINANCIAL SERVICES LANSING

ANITA G. FOX DIRECTOR

## New Auto Insurance Companies/Programs in Michigan

As of January 23, 2023, 61 new companies or affiliates have received authorization to enter Michigan's auto insurance market since the enactment of PA 21 and 22 of 2019. It is important to note that after companies receive authorization to enter the market, they must file and receive approval on rates and forms before they can begin selling auto insurance policies.

Company Name	Line of Business
Rock Ridge Insurance Company	Personal Auto
Professional Solutions Insurance Company	Personal Auto
Arch Indemnity Insurance Company <sup>2</sup>	Commercial Auto
Arch Property Casualty Insurance Company <sup>2</sup>	Commercial Auto
Digital Edge Insurance Company	Personal Auto
Insurance Company of the South	Personal Auto
Westfield Champion Insurance Company	Personal Auto
Westfield Premier Insurance Company	Personal Auto
Westfield Superior Insurance Company	Personal Auto
Westfield Touchstone Insurance Company	Personal Auto
Mobilitas General Insurance Company	Personal Auto
Universal Fire & Casualty Insurance Company	Personal Auto
American Builders Insurance Company	Personal Auto
Liberty Mutual Personal Insurance Company*2	Personal Auto
Liberty Mutual Insurance Company*2	Personal Auto
Dairyland National Insurance Company	Personal Auto
Nationwide Affinity Insurance Company of America	Personal Auto
Citizens United Reciprocal Exchange (CURE) <sup>2</sup>	Personal Auto
Incline Casualty Company	Personal Auto
Branch Insurance Exchange <sup>2</sup>	Personal Auto
ProTucket Insurance Company	Personal Auto
Clearcover Insurance Company	Personal Auto
Everspan Insurance Company	Personal Auto
ACMI Auto Insurance Company	Personal Auto
ECMI Auto Insurance Company	Personal Auto
ESMI Auto Insurance Company	Personal Auto
Berkley Insurance Company*2	Personal Auto
Allstate North American Insurance Company	Personal Auto
Sutton National Insurance Company	Personal Auto
Arch Indemnity Insurance Company	Personal Auto
National Builders Insurance Company*	Personal Auto
WCF National Insurance Company	Personal Auto

Lio Insurance Company Personal Auto ClearPath Mutual Insurance Company Personal Auto Vault Reciprocal Exchange*2 Personal Auto National General Insurance Company*2 Personal Auto HiRoad Assurance Company Personal Auto Personal Auto HiRoad Assurance Company Personal Auto Personal Auto Personal Auto Atlance Insurance, Inc. Personal Auto ARI Insurance Company Personal Auto ARI Insurance Company Personal Auto Actiantic States Insurance Company*2 Personal Auto Government Employees Insurance Company*2 Personal Auto Accredited Surety and Casualty Company, Inc.* Personal Auto Everett Cash Mutual Insurance Co GEICO General Insurance Company*2 Personal Auto The Cincinnati Casualty Company*2 Personal Auto Truck Insurance Exchange*2 Personal Auto Rockford Mutual Insurance Company TBD Crum and Forster Insurance Company TBD State Farm Classic Insurance Company TBD Westfield Select Insurance Company TBD Intrepid Casualty Company TBD Nationwide Insurance Company TBD Nationwide Insurance Company TBD Trasverse Insurance Company TBD Nationwide Insurance Company TBD Trisura Insurance Company TBD Trisura Insurance Company TBD Trisura Insurance Company TBD Personal Auto TBD TabD Personal Auto TBD	Chiron Insurance Company	Personal Auto
Vault Reciprocal Exchange*2Personal AutoNational General Insurance Company*2Personal AutoFBAlliance Insurance CompanyPersonal AutoHiRoad Assurance CompanyPersonal AutoFBAlliance Insurance, Inc.Personal AutoConcert Insurance CompanyPersonal AutoARI Insurance CompanyPersonal AutoAtlantic States Insurance Company*2Personal AutoGovernment Employees Insurance Company*2Personal AutoAccredited Surety and Casualty Company, Inc.*Personal AutoEverett Cash Mutual Insurance CoPersonal AutoGEICO General Insurance Company*2Personal AutoThe Cincinnati Casualty Company*2Personal AutoTruck Insurance Exchange*2Personal AutoRockford Mutual Insurance CompanyTBDCrum and Forster Insurance CompanyTBDState Farm Classic Insurance CompanyTBDIntrepid Casualty CompanyTBDIntrepid Casualty CompanyTBDTransverse Insurance Company of Florida¹TBDNationwide Insurance Company*1TBDTrisura Insurance Company*1TBDTrisura Insurance Company*1TBDTrisura Insurance Company*1TBDMercury Casualty Company*1TBDForge Insurance Company*1TBDForge Insurance Company*1TBD		
National General Insurance Company Personal Auto FBAlliance Insurance Company Personal Auto HiRoad Assurance Company Personal Auto FBAlliance Insurance, Inc. Personal Auto Concert Insurance Company Personal Auto ARI Insurance Company Personal Auto ARI Insurance Company Personal Auto Atlantic States Insurance Company* Accredited Surety and Casualty Company, Inc.* Everett Cash Mutual Insurance Co GEICO General Insurance Company* Personal Auto The Cincinnati Casualty Company* Personal Auto Truck Insurance Exchange* Personal Auto Rockford Mutual Insurance Company TBD Crum and Forster Insurance Company TBD Westfield Select Insurance Company TBD Intrepid Casualty Company TBD Intrepid Casualty Company TBD Nationwide Insurance Company TBD Nationwide Insurance Company TBD Trisura Insurance Company TBD TBD	ClearPath Mutual Insurance Company	Personal Auto
FBAlliance Insurance Company HiRoad Assurance Company Personal Auto FBAlliance Insurance, Inc. Personal Auto Concert Insurance Company Personal Auto ARI Insurance Company Personal Auto Atlantic States Insurance Company*2 Personal Auto Government Employees Insurance Company*2 Personal Auto Accredited Surety and Casualty Company, Inc.* Personal Auto Everett Cash Mutual Insurance Co GEICO General Insurance Company*2 Personal Auto Truck Insurance Exchange*2 Personal Auto Truck Insurance Exchange*2 Personal Auto Rockford Mutual Insurance Company TBD Crum and Forster Insurance Company TBD State Farm Classic Insurance Company TBD Untrepid Casualty Company TBD Transverse Insurance Company TBD Nationwide Insurance Company TBD Trisura Insurance Company TBD Trisura Insurance Company TBD Trisura Insurance Company TBD Trisura Insurance Company TBD TBD Trisura Insurance Company TBD	Vault Reciprocal Exchange*2	Personal Auto
HiRoad Assurance Company  FBAlliance Insurance, Inc.  Concert Insurance Company  ARI Insurance Company  ARI Insurance Company  ARI Insurance Company  ARI Insurance Company  Personal Auto  Atlantic States Insurance Company*2  Personal Auto  Government Employees Insurance Company*2  Personal Auto  Accredited Surety and Casualty Company, Inc.*  Everett Cash Mutual Insurance Co  GEICO General Insurance Company*2  Personal Auto  Truck Insurance Exchange*2  Personal Auto  Truck Insurance Exchange*2  Personal Auto  Rockford Mutual Insurance Company  TBD  Crum and Forster Insurance Company  TBD  State Farm Classic Insurance Company  TBD  Intrepid Casualty Company  TBD  Intrepid Casualty Company  TBD  Nationwide Insurance Company  TBD  Nationwide Insurance Company  TBD  Trisura Insurance Company  TBD  Trisura Insurance Company  TBD  Trisura Insurance Company  TBD  TBD  Trisura Insurance Company  TBD  TBD  TBD  Trisura Insurance Company  TBD  TBD  TBD  TBD  TBD  TBD  TBD  TB	National General Insurance Company*2	Personal Auto
FBAlliance Insurance, Inc.  Concert Insurance Company  ARI Insurance Company  ARI Insurance Company  Atlantic States Insurance Company*2  Personal Auto  Government Employees Insurance Company*2  Personal Auto  Accredited Surety and Casualty Company, Inc.*  Everett Cash Mutual Insurance Company*2  Personal Auto  GEICO General Insurance Company*2  Personal Auto  The Cincinnati Casualty Company*2  Personal Auto  Truck Insurance Exchange*2  Personal Auto  Rockford Mutual Insurance Company  TBD  Crum and Forster Insurance Company  TBD  State Farm Classic Insurance Company  TBD  Westfield Select Insurance Company  TBD  Intrepid Casualty Company  TBD  Transverse Insurance Company  TBD  Nationwide Insurance Company of Florida¹  TBD  Obsidian Insurance Company*1  TBD  Trisura Insurance Company*1  TBD  Mercury Casualty Company  TBD  TBD  TBD  TBD  TBD  TBD  TBD  TB		Personal Auto
Concert Insurance Company  ARI Insurance Company  ARI Insurance Company  Atlantic States Insurance Company*2  Personal Auto  Government Employees Insurance Company*2  Accredited Surety and Casualty Company, Inc.*  Everett Cash Mutual Insurance Co  GEICO General Insurance Company*2  Personal Auto  The Cincinnati Casualty Company*2  Personal Auto  Truck Insurance Exchange*2  Personal Auto  Rockford Mutual Insurance Company  TBD  Crum and Forster Insurance Company  TBD  State Farm Classic Insurance Company  TBD  Westfield Select Insurance Company  TBD  Intrepid Casualty Company  TBD  Transverse Insurance Company  TBD  Nationwide Insurance Company of Florida¹  TBD  Obsidian Insurance Company¹  TBD  Trisura Insurance Company¹  TBD  Mercury Casualty Company¹  TBD  TBD  TBD  TBD  TBD  TBD  TBD  TB	HiRoad Assurance Company	Personal Auto
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Atlantic States Insurance Company*2 Personal Auto Government Employees Insurance Company*2 Personal Auto Accredited Surety and Casualty Company, Inc.* Personal Auto Everett Cash Mutual Insurance Co GEICO General Insurance Company*2 Personal Auto The Cincinnati Casualty Company*2 Personal Auto Truck Insurance Exchange*2 Personal Auto Rockford Mutual Insurance Company TBD Crum and Forster Insurance Company TBD State Farm Classic Insurance Company TBD Westfield Select Insurance Company TBD Intrepid Casualty Company TBD Intrepid Casualty Company TBD Transverse Insurance Company TBD Nationwide Insurance Company of Florida¹ TBD Obsidian Insurance Company*1 TBD Trisura Insurance Company*1 TBD Trisura Insurance Company*1 TBD Trisura Insurance Company*1 TBD Forge Insurance Company*1 TBD TBD TBD TBD TBD TBD	Concert Insurance Company	Personal Auto
Government Employees Insurance Company*2  Accredited Surety and Casualty Company, Inc.*  Everett Cash Mutual Insurance Co  GEICO General Insurance Company*2  Personal Auto  The Cincinnati Casualty Company*2  Personal Auto  Truck Insurance Exchange*2  Personal Auto  Rockford Mutual Insurance Company  TBD  Crum and Forster Insurance Company  TBD  State Farm Classic Insurance Company  TBD  Westfield Select Insurance Company  TBD  Intrepid Casualty Company  TBD  Transverse Insurance Company  TBD  Nationwide Insurance Company of Florida¹  TBD  Obsidian Insurance Company*1  TBD  Trisura Insurance Company¹  TBD  Mercury Casualty Company¹  TBD  Forge Insurance Company¹  TBD	ARI Insurance Company	Personal Auto
Accredited Surety and Casualty Company, Inc.*  Everett Cash Mutual Insurance Co  GEICO General Insurance Company*2  Personal Auto  The Cincinnati Casualty Company*2  Personal Auto  Truck Insurance Exchange*2  Personal Auto  Rockford Mutual Insurance Company  TBD  Crum and Forster Insurance Company  TBD  State Farm Classic Insurance Company  Westfield Select Insurance Company  TBD  Intrepid Casualty Company  TBD  Transverse Insurance Company  TBD  Nationwide Insurance Company of Florida¹  TBD  Obsidian Insurance Company*1  TBD  Mercury Casualty Company¹  TBD  Forge Insurance Company¹  TBD  TBD	Atlantic States Insurance Company*2	Personal Auto
Everett Cash Mutual Insurance Co  GEICO General Insurance Company*2  Personal Auto The Cincinnati Casualty Company*2  Personal Auto Truck Insurance Exchange*2  Personal Auto Rockford Mutual Insurance Company  TBD  Crum and Forster Insurance Company  TBD  State Farm Classic Insurance Company  TBD  Westfield Select Insurance Company  TBD  Intrepid Casualty Company  TBD  Transverse Insurance Company*1  TBD  Nationwide Insurance Company of Florida*1  Obsidian Insurance Company*1  TBD  Trisura Insurance Company*1  TBD  Mercury Casualty Company*1  TBD  Forge Insurance Company*1  TBD	Government Employees Insurance Company*2	Personal Auto
GEICO General Insurance Company*2 Personal Auto The Cincinnati Casualty Company*2 Personal Auto Truck Insurance Exchange*2 Personal Auto Rockford Mutual Insurance Company TBD Crum and Forster Insurance Company TBD State Farm Classic Insurance Company TBD Westfield Select Insurance Company TBD Intrepid Casualty Company TBD Transverse Insurance Company*1 TBD Nationwide Insurance Company of Florida*1 TBD Obsidian Insurance Company*1 TBD Trisura Insurance Company*1 TBD  Mercury Casualty Company*1 TBD Forge Insurance Company*1 TBD  TBD  TBD	Accredited Surety and Casualty Company, Inc.*	Personal Auto
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Truck Insurance Exchange*2  Rockford Mutual Insurance Company  Crum and Forster Insurance Company  State Farm Classic Insurance Company  Westfield Select Insurance Company  Intrepid Casualty Company  Tabb  Transverse Insurance Company*1  Tabb  Nationwide Insurance Company*1  Tabb  Trisura Insurance Company*1  Tabb  Mercury Casualty Company  Tabb	GEICO General Insurance Company*2	Personal Auto
Rockford Mutual Insurance CompanyTBDCrum and Forster Insurance CompanyTBDState Farm Classic Insurance CompanyTBDWestfield Select Insurance CompanyTBDIntrepid Casualty CompanyTBDTransverse Insurance Company*1TBDNationwide Insurance Company of Florida1TBDObsidian Insurance Company*1TBDTrisura Insurance Company1TBDMercury Casualty Company1TBDForge Insurance CompanyTBD	The Cincinnati Casualty Company*2	Personal Auto
Crum and Forster Insurance CompanyTBDState Farm Classic Insurance CompanyTBDWestfield Select Insurance CompanyTBDIntrepid Casualty CompanyTBDTransverse Insurance Company*1TBDNationwide Insurance Company of Florida1TBDObsidian Insurance Company*1TBDTrisura Insurance Company1TBDMercury Casualty Company1TBDForge Insurance CompanyTBD	Truck Insurance Exchange*2	Personal Auto
State Farm Classic Insurance CompanyTBDWestfield Select Insurance CompanyTBDIntrepid Casualty CompanyTBDTransverse Insurance Company*1TBDNationwide Insurance Company of Florida1TBDObsidian Insurance Company*1TBDTrisura Insurance Company1TBDMercury Casualty Company1TBDForge Insurance CompanyTBD	Rockford Mutual Insurance Company	TBD
Westfield Select Insurance CompanyTBDIntrepid Casualty CompanyTBDTransverse Insurance Company*1TBDNationwide Insurance Company of Florida1TBDObsidian Insurance Company*1TBDTrisura Insurance Company1TBDMercury Casualty Company1TBDForge Insurance CompanyTBD	Crum and Forster Insurance Company	TBD
Intrepid Casualty Company TBD Transverse Insurance Company*1 Nationwide Insurance Company of Florida¹ TBD Obsidian Insurance Company*1 TBD Trisura Insurance Company¹ TBD Mercury Casualty Company¹ TBD Forge Insurance Company TBD	State Farm Classic Insurance Company	TBD
Transverse Insurance Company*1  Nationwide Insurance Company of Florida¹  Obsidian Insurance Company*1  TBD  Trisura Insurance Company¹  TBD  Mercury Casualty Company¹  TBD  Forge Insurance Company  TBD	Westfield Select Insurance Company	TBD
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Obsidian Insurance Company*1TBDTrisura Insurance Company1TBDMercury Casualty Company1TBDForge Insurance CompanyTBD	Transverse Insurance Company*1	TBD
Trisura Insurance Company <sup>1</sup> Mercury Casualty Company <sup>1</sup> Forge Insurance Company  TBD  TBD	Nationwide Insurance Company of Florida <sup>1</sup>	TBD
Mercury Casualty Company¹TBDForge Insurance CompanyTBD	Obsidian Insurance Company*1	TBD
Forge Insurance Company TBD	Trisura Insurance Company <sup>1</sup>	TBD
	Mercury Casualty Company <sup>1</sup>	TBD
Riverport Insurance Company Personal Auto	Forge Insurance Company	TBD
	Riverport Insurance Company	Personal Auto

<sup>\*</sup> Denotes previously authorized companies that submitted filings for new products under PA 21 and 22 of 2019.

Updated: Jan. 23, 2023

<sup>&</sup>lt;sup>1</sup> Denotes companies that were added to this list following a review of newly authorized companies and affiliates.

<sup>&</sup>lt;sup>2</sup> Denotes companies that have rates and forms that have been approved by DIFS.